



# LOGISTICS & DISTRIBUTION



**JAXUSA Partnership's** regional focus includes seven Northeast Florida counties.

With 1.5 million residents, the region offers endless opportunities and a superior quality of life. The Jacksonville area continues to experience positive growth as more people discover its **perfect balance between business opportunities and lifestyle.**

# JACKSONVILLE

## WHY Northeast Florida?

*Doing business anywhere in the world requires a dependable, seamless and highly efficient transport and logistics network. We found that here in Jacksonville. The city's strategic location and infrastructure help us excel as one of the foremost logistics service providers in the world.*



— John Hourihan, Senior VP & General Manager, Crowley Maritime Corporation



*Jacksonville is a very progressive and innovative city in the logistics industry for a variety of reasons. The city has a great infrastructure in rail and roadways, strong personnel support and a good education system.*

— Shawn Barnett, President, Suddath Global Logistics-Pensacola

### Areas of EXCELLENCE

- "America's Logistics Center"
- Strong Transportation Infrastructure
- Deep Water Port
- Supply Chain Management/IT

**4 FORTUNE 1000** | **3 FORTUNE 500**

**80+ NATIONAL OR DIVISIONAL HEADQUARTERS**

Jacksonville is home to **four Fortune 1000** and **three Fortune 500** company headquarters, more than any other city in Florida. More than **80** local companies have national or divisional headquarters in Northeast Florida.

## The Region's Leading Logistics and Distribution Employers



	No. of employees
<b>CSX CORPORATION</b> – Railroad Corporate Headquarters	3,300
<b>BI-LO/WINN-DIXIE STORES</b> – Corporate Headquarters & Grocery Distribution Center	2,500
<b>J M FAMILY ENTERPRISES/SE TOYOTA DISTRIBUTORS</b> – Regional Automotive Dist.	1,500
<b>CROWLEY MARITIME CORPORATION</b> – Marine Transportation & Logistics	1,250
<b>LANDSTAR SYSTEM</b> – Transportation Logistics	900
<b>PUBLIX JACKSONVILLE WAREHOUSE</b> – Regional Supermarket Distribution Center	870
<b>RING POWER CORPORATION</b> – Construction Equipment Distribution & Sales	800
<b>INTERLINE BRANDS</b> – Wholesale Distributor	700
<b>WAL-MART FOOD DISTRIBUTION CENTER, #6099</b> – Grocery Distribution Center	660
<b>FLORIDA EAST COAST RAILWAY</b> – Railway (Shortline)	520
<b>UNISOURCE WORLDWIDE INC.</b> – Paper and Printing Products Distribution	500
<b>COCA-COLA BOTTLING CO. OF FLORIDA</b> – Soft Drink Manufacturer and Distributor	450
<b>SEARS LOGISTICS SERVICES</b> – Freight Transportation Arrangement	450
<b>ICS LOGISTICS</b> – Third Party Logistics	420
<b>LOGISTICS SERVICES INTERNATIONAL (LSI)</b> – Logistics	420
<b>RAILAMERICA</b> – Operations of Short Line and Regional Railroads	400
<b>KEHE DISTRIBUTORS</b> – Natural & Specialty Foods Distribution	390
<b>COACH</b> – Leather Goods Distributor	380
<b>BEAVER STREET FOOD &amp; FISHERIES</b> – Wholesale Distributor of Food Products	370
<b>CEVA</b> – Logistics	350
<b>SUDDATH RELOCATION SYSTEMS</b> – Relocation and Transportation	300
<b>PEPSI BOTTLING GROUP</b> – Beverages	300

*fDi Intelligence ranked Jacksonville as a*  
**Top 10 City in Infrastructure and FDI Strategy.**



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## Protected from Hurricanes

In the past **100 YEARS,**  
**NO HURRICANE**

Category 3 or higher has made landfall in Northeast Florida;  
only Hurricane Dora in 1964, which barely reached Category 2.



## Jacksonville International Airport (JAX)

**90** NON-STOP DAILY FLIGHTS  
**27** DIRECT U.S. AIRPORTS  
**15%** LOWER TICKET PRICE than East Coast hubs

## Jacksonville Port Authority (JAXPORT)

In fiscal year 2014, JAXPORT's three public marine terminals handled cargo totaling

**8.3 MILLION TONS**

Over the next several years, JAXPORT is looking to invest in its infrastructure more than

**\$1.25 BILLION**

## Recognized as "America's Logistics Center"

SAME-DAY Southeast access to **45 MILLION CONSUMERS**

**3 RAILROADS** **3 INTERSTATES**

## Affordable Construction & Real Estate

The cost of constructing new facilities in Jacksonville is **15% LOWER THAN U.S. AVERAGE**

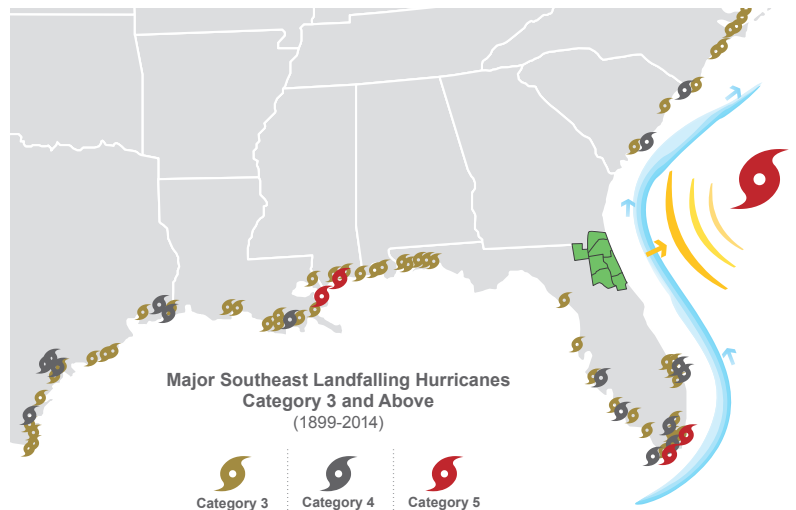
Real estate lease rates are below most major metro areas, averaging \$17.71 per square foot for office and \$4.05 per square foot for industrial space.

## Positive Tax Advantages

**NO** CORPORATE FRANCHISE TAX  
STATE PERSONAL INCOME TAX  
TAXES ON INVENTORIES  
TAXES ON FOREIGN INCOME

## STRATEGIC Business Location

Tucked away in the westernmost point of the East Coast, Jacksonville is the **least likely place on the Atlantic or Gulf Coasts to experience a hurricane.** Due to a "recurvature effect," storms heading toward Jacksonville are influenced by the Bermuda high pressure system from the west and are driven northward.



After investing more than **\$300 million** to construct and expand the terminal and its three concourses, **JAX is now one of the most modern airports in the world.**



With multiple cargo terminals capable of handling container, automobile, bulk, breakbulk and refrigerated cargoes, JAXPORT is a premier diversified port with **connections to major trade lanes throughout the world.**



Jacksonville boasts a strong intermodal system with fast access to major markets throughout the U.S. via **three railroads – CSX (headquartered in Jacksonville), Norfolk Southern and Florida East Coast Railway – and multiple interstates including I-10, I-75 and I-95.**







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## Northeast Florida is a **TALENT MAGNET**

Jacksonville ranks as the  
**#1 Automobile Port**  
in the U.S.

### Young & Dynamic Workforce

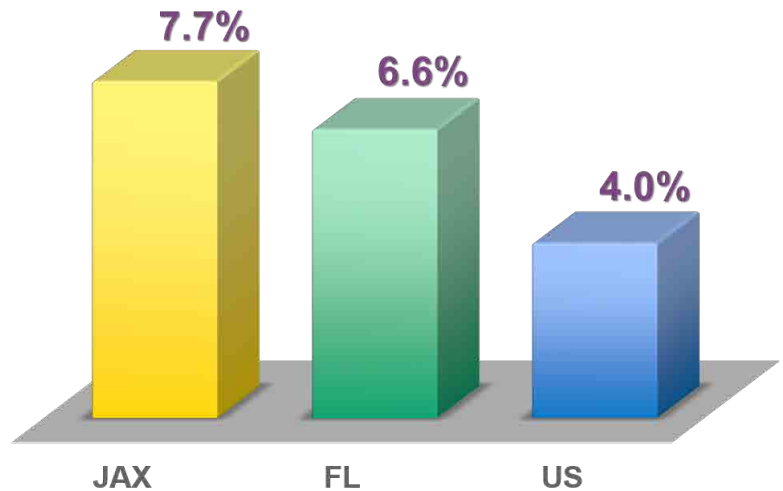
Northeast Florida's **population is more than 1.5 million** and the **total workforce is comprised of 800,000** people. The median age in Jacksonville is 37, providing a young and dynamic workforce equal in age to the national average and three years lower than the Florida average.

### Ranked in Next Generation Consulting's Hotspots for Young Professionals

**Jacksonville was the only Florida city** with a population over 500,000 to rank for Young Professionals to live and work in the U.S.

### Steady Stream of Skilled Workers

Four area military installations provide employment to nearly **46,000 active duty, reserve and civilian men and women**. Of the more than 3,000 personnel who exit the military each year, a majority choose to remain in the region.



% CHANGE 2014 – 2019

*NewGeography* ranked Jacksonville as a  
**Top 15 Metro Area Attracting Millennials.**

### Median Logistics and Distribution Salaries in Jacksonville

Aircraft cargo handling supervisors	\$34,982	Machine Feeders and Offbearers	\$40,068
Conveyor operators and tenders	\$35,312	Material Moving Workers, All Other	\$35,781
Crane and tower operators	\$46,594	Motor Vehicle Operators, All Other	\$23,405
Heavy and Tractor-Trailer Truck Drivers	\$35,35,772	Packers and Packers, Hand	\$19,170
Industrial truck and tractor operators	\$33,043	Shipping, Receiving, and Traffic Clerks	\$28,627
Laborers and freight, stock and material movers	\$25,587	Tank Car, Truck, and Ship Loaders	\$39,904
Light Truck or Delivery Services Drivers	\$27,694	Transportation Inspectors	\$60,424
Logisticians	\$59,991	Transportation Workers, All Other	\$27,780



*What Jacksonville has to offer to the logistics industry, first and foremost, is a qualified workforce. Whether you are an asset or non-asset logistics company, the one key element you must have is the talent.*

– Terry Brown, President, Seaonus Diversified Port Holdings

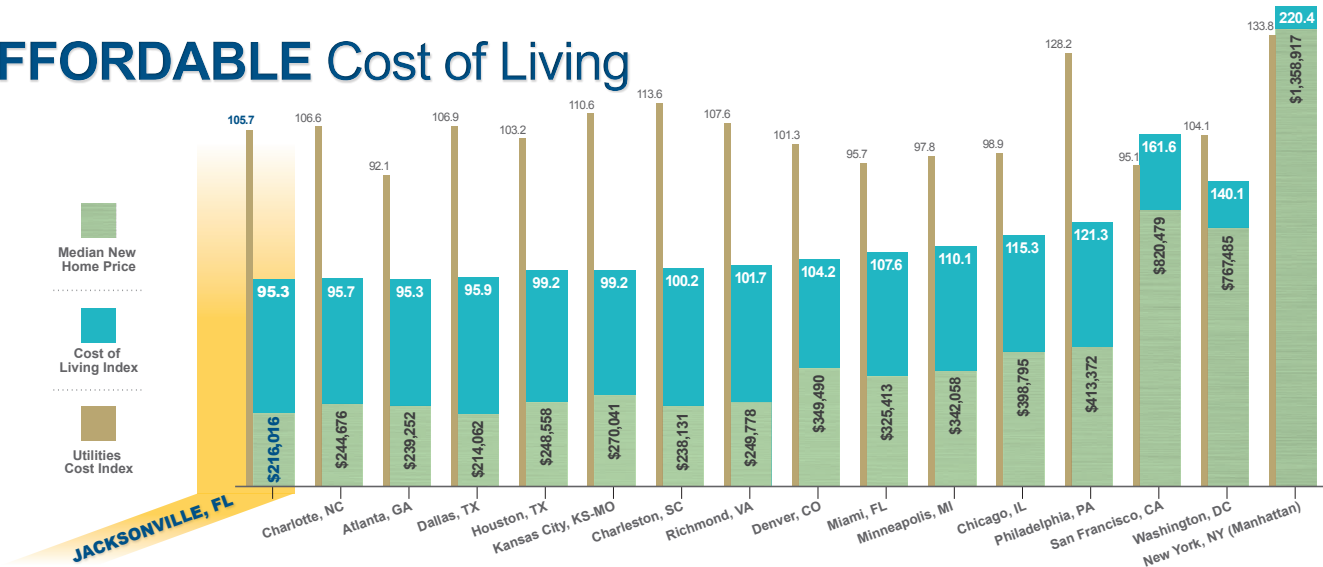
*Forbes* ranked Jacksonville in the  
**Top 10 Best Cities to Find a Job.**



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## AFFORDABLE Cost of Living



## OUTSTANDING Educational Opportunities

### Home to two of "America's Top 10 High Schools"

- Jacksonville is home to top-ranked public and private K-12 schools. *Newsweek* named two Jacksonville high schools, Stanton College Prep and Paxon School for Advanced Studies, in its America's Top 10 High Schools list.

### University of North Florida

- Division of Continuing Education offers a **certification program in Supply Chain Management & Logistics Technology**.
- Coggin College of Business offers bachelor's and master's degrees in its highly rated **Transportation & Logistics program**.
- Nearly 300 students enrolled in programs with 50 graduates annually.

Business 2.0 ranked Jacksonville in the "Top 10 Hottest Cities" that will lead to job growth through 2015.

### Major Colleges and Universities In or Near Jacksonville (2013)

	Enrollment	Bachelors	Graduate
University of North Florida (UNF)	16,083	3,177	547
Jacksonville University (JU)	4,157	970	278
Florida State College at Jacksonville (FSCJ)	28,134	588	N/A
Flagler College	2,839	677	N/A
St. Johns River State College	6,127	67	N/A
University of Florida (UF)	49,878	8,515	4,173
University of Central Florida (UCF)	59,589	12,372	2,539
Florida State University (FSU)	40,909	8,105	2,065
Florida A&M (FAMU)	10,743	1,560	277





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## Jacksonville's Quality of Life is **HARD TO BEAT**

### ▼ No. 1 Best City for Recreation

Northeast Florida is known for its outdoor recreational opportunities, featuring 90 miles of beaches along the Atlantic Ocean and the majestic St. Johns River for boating, fishing and kayaking. **Parenting magazine ranked Jacksonville number one on the list of Ten Best Cities for Recreation.** Jacksonville also boasts more than 131 square miles of city, state and national parks – making it the largest urban park system in the nation.



### ▼ Ninth Best City to Shop

**Forbes magazine ranked Jacksonville as the ninth Best U.S. Shopping City.** Jacksonville has several great shopping centers including the newest addition at St. Johns Town Center, an outdoor mall that also features a variety of high-end dining, nightlife, hotels and residential living options.

**Forbes**



### ▼ A Sports Enthusiasts Playground

Sports enthusiasts can cheer for the **NFL's Jacksonville Jaguars** and the **Jacksonville Suns AA baseball team**. The region also features more than **85 elite golf courses**, including the famed **Players Stadium Course at TPC Sawgrass** and the **World Golf Hall of Fame**.



### ▼ World-Class Health Care

Our region offers a world-class health care system, **home to one of only three Mayo Clinic campuses in the U.S.**, and several other distinguished area hospitals and medical research facilities.



### ▼ Top Art Destination

**AmericanStyle magazine ranked Jacksonville as one of its Top 25 Arts Destinations.**

Culture lovers will appreciate the Museum of Contemporary Art, Cummer Museum and Gardens and Museum of Science and History, as well as the Jacksonville Zoo and Gardens. The area is also home to several performing arts venues and the world-renowned Jacksonville Symphony.

### ▼ Top City for Relocating Families

**Jacksonville was ranked in the Top 10 of Mobility magazine's Best Cities for Relocating Families.** The average commute time to work is only 25 minutes. The average cost of a newly constructed 2,400 square foot home in Jacksonville is only \$249,361. Our region boasts more than 185 "A-rated" schools with a proven track record of superior performance.

#### Region's Fast **FACTS:**

- ▼ Accessibility to the entire Southeast market – 50 million consumers – within an 8-hour drive
- ▼ Well-trained, experienced workforce and top-ranked career training programs

Contact JAXUSA Partnership if your company is  
**Considering an Expansion or Relocation.**



The **JAXUSA Partnership** is Jacksonville and Northeast Florida's regional economic development initiative supporting **Baker, Clay, Duval, Flagler, Nassau, Putnam and St. Johns** counties. Please let us know how we can help grow your company in Jacksonville and Northeast Florida by contacting:

- ▼ **Mike Breen, Senior Director**  
(904) 366-6682 or mbreen@jaxusa.org

