2019-20 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 8 - Baker, Clay, Duval, Nassau, Putnam, and Saint Johns Counties

Selection Criteria:

1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)

2 80 annual openings and positive growth

3 **Mean Wage of $15.24/hour and Entry Wage of $12.40/hour**

4 **High Skill/High Wage (HSHW) Occupations:**
Mean Wage of $23.89/hour and Entry Wage of $15.24/hour

SOC Code†	STEM	HSHW††	CT	Occupational Title†	Annual Percent Growth	Annual Openings	2017 Hourly Wage Mean	2017 Hourly Wage Entry	FLDOE Training Code	In EFI Targeted Industry?	Data Source†††
132011	STEM	HSHW		Accountants and Auditors	1.46	792	32.44	19.22	5	Yes	R
113011	STEM	HSHW		Administrative Services Managers	1.47	80	42.59	23.04	4	Yes	R
493011	STEM	HSHW		Aircraft Mechanics and Service Technicians	1.28	180	24.62	18.18	3	Yes	R
532011		HSHW		Airline Pilots, Copilots, and Flight Engineers	1.52	557	88.88	45.87	4	Yes	S
173011		HSHW	**	Architectural and Civil Drafters	1.38	733	24.37	16.33	3	Yes	S
493021				Automotive Body and Related Repairers	1.36	1,217	19.60	12.46	3	No	S
493031				Bus and Truck Mechanics and Diesel Engine Specialists	1.11	172	22.03	15.96	3	Yes	R
533021			**	Bus Drivers, Transit and Intercity	1.38	1,524	16.28	12.48	3	Yes	S
131199		HSHW		Business Operations Specialists, All Other	1.37	839	32.88	17.14	4	No	R
435011			**	Cargo and Freight Agents	1.60	677	21.18	13.04	3	Yes	S
292031	STEM			Cardiovascular Technologist and Technicians	1.52	540	23.89	13.07	3	No	R
472031				Carpenters	1.36	697	19.37	14.59	3	No	R
472051				Cement Masons and Concrete Finishers	2.07	1,794	17.44	12.53	3	No	S
172051	STEM	HSHW		Civil Engineers	1.91	151	50.93	31.16	5	Yes	R
131031		HSHW	**	Claims Adjusters, Examiners, and Investigators	0.46	1,889	29.23	18.88	3	Yes	S
532012		HSHW	**	Commercial Pilots	1.51	559	44.11	24.76	3	Yes	S
131041		HSHW		Compliance Officers	1.26	143	30.93	17.18	3	No	R
113021	STEM	HSHW	**	Computer and Information Systems Managers	1.45	108	60.29	37.84	5	Yes	R
151143	STEM	HSHW	**	Computer Network Architects	1.05	108	37.77	22.29	3	Yes	R
151152	STEM	HSHW		Computer Network Support Specialists	1.47	88	32.48	19.62	3	Yes	R
151121	STEM	HSHW		Computer Systems Analysts	0.99	159	40.93	27.19	4	Yes	R
151151	STEM	HSHW		Computer User Support Specialists	1.47	266	23.81	15.75	3	Yes	R
474011		HSHW		Construction and Building Inspectors	1.57	1,019	27.71	18.20	3	No	S
119021	STEM	HSHW		Construction Managers	1.24	241	41.51	24.06	4	No	R
131051		HSHW	**	Cost Estimators	1.47	168	30.33	19.52	4	No	R
151141	STEM	HSHW	**	Database Administrators	1.34	85	40.59	26.05	4	Yes	R
319091				Dental Assistants	1.94	192	17.29	13.23	3	Yes	R
292021	STEM	HSHW		Dental Hygienists	1.97	93	29.87	25.47	4	Yes	R
472081			**	Drywall and Ceiling Tile Installers	1.65	113	17.29	14.08	3	No	R
472111				Electricians	0.66	430	22.31	15.96	3	No	R
252021		HSHW		Elementary School Teachers, Except Special Education	1.08	499	30.65	24.06	5	No	R
132051		HSHW		Financial Analysts	1.66	187	33.66	22.37	5	Yes	R
113031	STEM	HSHW	**	Financial Managers	2.41	223	68.40	35.83	5	Yes	R
332011				Firefighters	0.88	140	22.44	14.67	3	No	R
471011	STEM	HSHW		First-Line Supervisors of Construction Trades and Extraction Workers	1.47	493	28.14	19.56	4	No	R
371011				First-Line Supervisors of Housekeeping and Janitorial Workers	1.62	123	20.07	12.57	3	No	R
371012				First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	1.69	140	22.61	13.95	3	No	R
491011		HSHW		First-Line Supervisors of Mechanics, Installers, and Repairers	0.79	250	28.61	17.87	3	No	R
411012		HSHW		First-Line Supervisors of Non-Retail Sales Workers	0.87	322	37.11	21.68	4	Yes	R
431011		HSHW		First-Line Supervisors of Office and Administrative Support Workers	0.77	978	26.24	17.53	4	Yes	R
511011		HSHW		First-Line Supervisors of Production and Operating Workers	0.90	256	28.85	18.47	3	Yes	R
411011				First-Line Supervisors of Retail Sales Workers	0.88	1,062	21.22	13.35	3	No	R
531031		HSHW		First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	0.97	133	26.47	17.38	3	Yes	R
119051		HSHW	**	Food Service Managers	1.52	158	28.21	19.21	4	No	R
111021		HSHW	**	General and Operations Managers	1.39	746	56.78	27.89	4	Yes	R
472121			**	Glaziers	1.96	658	17.80	13.89	3	No	S
271024			**	Graphic Designers	1.42	149	23.08	15.08	4	Yes	R
292099	STEM		**	Health Technologists and Technicians, All Other	2.21	117	20.05	13.33	3	Yes	R
499021				Heating, Air Conditioning, and Refrigeration Mechanics and Installers	1.29	308	20.76	13.40	3	No	R
533032				Heavy and Tractor-Trailer Truck Drivers	1.00	1,319	22.33	15.17	3	Yes	R
434161			**	Human Resources Assistants, Except Payroll and Timekeeping	0.29	89	17.76	13.69	3	Yes	R
131071		HSHW	**	Human Resources Specialists	1.13	310	27.44	17.81	5	No	R
172112	STEM	HSHW		Industrial Engineers	1.50	88	36.58	23.38	5	Yes	R
499041		HSHW		Industrial Machinery Mechanics	0.99	175	26.13	17.63	3	Yes	R
151122	STEM	HSHW	**	Information Security Analysts	3.22	553	41.33	26.32	3	Yes	S
413021		HSHW	**	Insurance Sales Agents	1.25	370	32.41	17.47	3	Yes	R
252012		HSHW		Kindergarten Teachers, Except Special Education	1.09	107	33.26	28.81	5	No	R
292061	STEM			Licensed Practical and Licensed Vocational Nurses	2.31	452	20.89	17.00	3	Yes	R
434131			**	Loan Interviewers and Clerks	1.76	481	21.21	16.17	3	Yes	R
132072		HSHW	**	Loan Officers	1.64	449	38.04	21.62	4	Yes	R
131081		HSHW		Logisticians	1.04	95	34.16	20.25	5	Yes	R
514041				Machinists	0.39	84	19.71	13.70	3	Yes	R
131111		HSHW	**	Management Analysts	1.78	626	38.28	21.83	5	Yes	R
131161		HSHW	**	Market Research Analysts and Marketing Specialists	2.65	270	29.83	17.41	5	Yes	R
292012	STEM			Medical and Clinical Laboratory Technicians	1.95	656	24.78	15.07	4	Yes	S
292011	STEM	HSHW		Medical and Clinical Laboratory Technologists	1.52	895	24.78	15.07	4	Yes	S

Source: Florida Department of Economic Opportunity, Bureau of Workforce Statistics and Economic Research (WSER)

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119111	STEM	HSHW		Medical and Health Services Managers	2.75	108	51.87	28.79	5	Yes	R
319092				Medical Assistant	3.01	1,529	15.64	12.48	3	No	R
292071	STEM			Medical Records and Health Information Technicians	1.81	94	17.52	12.40	4	Yes	R
436013				Medical Secretaries	2.46	3,205	15.82	12.38	3	Yes	S
252022		HSHW		Middle School Teachers, Except Special and Career/Technical Education	1.08	204	29.57	25.14	5	No	R
493042				Mobile Heavy Equipment Mechanics, Except Engines	1.51	636	21.91	15.35	3	Yes	S
151142	STEM	HSHW	**	Network and Computer Systems Administrators	1.10	125	39.64	24.64	4	Yes	R
472073	STEM			Operating Engineers and Other Construction Equipment Operators	1.67	216	17.88	14.61	3	No	R
472141				Painters, Construction and Maintenance	1.75	374	17.01	13.11	3	No	R
232011			**	Paralegals and Legal Assistants	2.95	190	21.76	15.04	3	Yes	R
132052		HSHW	**	Personal Financial Advisors	2.27	158	62.05	28.16	5	Yes	R
312021	STEM	HSHW		Physical Therapist Assistants	4.95	80	30.47	22.37	4	Yes	R
472151		HSHW		Pipelayers	1.43	110	24.53	14.97	3	No	R
472152				Plumbers, Pipefitters, and Steamfitters	1.14	290	22.14	15.45	3	No	R
333051		HSHW		Police and Sheriff's Patrol Officers	0.87	222	24.48	18.23	3	No	R
435031				Police, Fire, and Ambulance Dispatchers	1.35	705	19.53	13.95	3	No	S
119141		HSHW	**	Property, Real Estate, and Community Association Managers	1.12	176	29.31	15.96	4	No	R
273031		HSHW	**	Public Relations Specialists	1.21	121	28.21	18.11	5	Yes	R
131023		HSHW	**	Purchasing Agents, Except Wholesale, Retail, and Farm Products	0.05	1,484	29.94	18.60	4	Yes	S
292034	STEM	HSHW		Radiologic Technologists	1.74	1,016	26.55	19.26	3	Yes	S
419021			**	Real Estate Brokers	1.27	765	35.04	14.50	3	No	S
291141	STEM	HSHW		Registered Nurses	2.30	1,314	29.67	25.25	4	Yes	R
291126	STEM	HSHW		Respiratory Therapists	2.60	735	27.58	22.61	4	Yes	S
472181				Roofers	1.55	173	19.64	14.33	3	No	R
112022		HSHW	**	Sales Managers	1.08	127	59.64	33.39	5	Yes	R
414012			**	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.12	891	30.02	13.11	3	Yes	R
414011		HSHW	**	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	1.29	201	36.84	17.26	3	Yes	R
252031		HSHW		Secondary School Teachers, Except Special and Career/Technical Education	1.08	281	31.15	26.53	5	No	R
413031		HSHW	**	Securities, Commodities, and Financial Services Sales Agents	1.48	364	56.72	21.21	5	Yes	R
492098			**	Security and Fire Alarm Systems Installers	1.52	867	20.40	14.48	3	No	S
472211				Sheet Metal Workers	0.75	111	20.47	12.84	3	No	R
151132	STEM	HSHW	**	Software Developers, Applications	3.48	399	43.69	29.73	4	Yes	R
151133	STEM	HSHW	**	Software Developers, Systems Software	1.84	136	50.70	32.58	5	Yes	R
472221				Structural Iron and Steel Workers	2.13	687	20.48	14.48	3	No	S
211011				Substance Abuse and Behavioral Disorder Counselors	NR	NR	21.10	14.65	5	No	R
292055	STEM			Surgical Technologists	1.65	764	20.82	16.36	3	Yes	S
173031			**	Surveying and Mapping Technicians	1.51	733	19.30	13.37	3	Yes	S
259041				Teacher Assistants	1.07	506	15.37	12.75	3	No	R
253097		HSHW		Teachers and Instructors, All Other, Except Substitute Teachers	1.49	344	29.85	16.93	5	No	R
131151		HSHW	**	Training and Development Specialists	1.58	172	28.73	17.36	5	Yes	R
151134	STEM	HSHW	**	Web Developers	1.99	128	32.57	17.76	3	Yes	R
514121				Welders, Cutters, Solderers, and Brazers	1.10	189	20.15	13.28	3	Yes	R

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.
††HSHW = High Skill/High Wage.

†††Data Source:
R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.
S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.
NR = Not releasable.

EFI - Enterprise Florida, Inc.
****Customize Training = Customer is already employed within industry and needs specialized training**

Source: Florida Department of Economic Opportunity, Bureau of Workforce Statistics and Economic Research (WSER)