

2020-21 Regional Demand Occupations List

Sorted by Occupational Title

Workforce Development Area 8 - Baker, Clay, Duval, Nassau, Putnam, and Saint Johns Counties

Selection Criteria:

- 1 FLDOE Training Code 3 (PSAV Certificate), 4 (Community College Credit/Degree), or 5 (Bachelor's Degree)
 - 2 80 annual openings and positive growth
 - 3 Mean Wage of \$15.24/hour and Entry Wage of \$12.40/hour
 - 4 **High Skill/High Wage (HSHW) Occupations:**
Mean Wage of \$23.89/hour and Entry Wage of \$15.24/hour
- STEM O'NET Data
 CT **Customize Training = Available for employer based training only

| SOC Code† | STEM | HSHW† | CT | Occupational Title† | Annual Percent Growth | Annual Openings | 2018 Hourly Wage Mean | Hourly Wage Entry | FLDOE Training Code | In EFI Targeted Industry? | Data Source††† |
|-----------|------|-------|----|---|-----------------------------|--------------------|--------------------------|----------------------|---------------------------|---------------------------------|-------------------|
| 13-2011 | | HSHW | | Accountants and Auditors | 1.36 | 805 | 32.30 | 19.31 | 5 | Yes | R |
| 11-3011 | | HSHW | | Administrative Services Managers | 1.32 | 80 | 44.83 | 26.03 | 4 | Yes | R |
| 49-3011 | | HSHW | | Aircraft Mechanics and Service Technicians | 1.52 | 199 | 25.98 | 19.32 | 3 | Yes | R |
| 53-2011 | | HSHW | | Airline Pilots, Copilots, and Flight Engineers | 1.47 | 585 | 90.58 | 47.57 | 4 | Yes | S |
| 27-4011 | | | | Audio and Video Equipment Technicians | 1.51 | 628 | 21.47 | 13.02 | 4 | Yes | S |
| 49-3023 | | | | Automotive Service Technicians and Mechanics | 0.95 | 50 | 17.72 | 12.67 | 3 | No | R |
| 43-3031 | | | | Bookkeeping, Accounting, and Auditing Clerks | 0.23 | 990 | 19.75 | 13.55 | 4 | Yes | R |
| 47-2021 | | | | Brickmasons and Blockmasons | 1.54 | 882 | 18.61 | 12.70 | 3 | No | S |
| 49-3031 | | HSHW | | Bus and Truck Mechanics and Diesel Engine Specialists | 0.94 | 174 | 21.83 | 15.69 | 3 | Yes | R |
| 13-1199 | | HSHW | | Business Operations Specialists, All Other | 1.36 | 871 | 31.22 | 16.64 | 4 | Yes | R |
| 29-2031 | STEM | | | Cardiovascular Technologist and Technicians | 1.52 | 540 | 23.89 | 13.07 | 3 | No | R |
| 47-2031 | | | | Carpenters | 1.56 | 672 | 19.09 | 13.42 | 3 | Yes | R |
| 47-2051 | | | | Cement Masons and Concrete Finishers | 2.20 | 167 | 17.76 | 13.75 | 3 | Yes | R |
| 35-1011 | | | | Chefs and Head Cooks | 1.39 | 1,341 | 25.17 | 13.36 | 3 | Yes | S |
| 17-2051 | STEM | HSHW | | Civil Engineers | 1.04 | 130 | 50.13 | 30.87 | 5 | Yes | R |
| 13-1031 | | HSHW | ** | Claims Adjusters, Examiners, and Investigators | 0.54 | 2,012 | 30.21 | 19.35 | 3 | Yes | S |
| 21-1099 | | | | Community and Social Service Specialists, All Other | 1.73 | 137 | 19.23 | 13.71 | 5 | Yes | R |
| 13-1041 | | HSHW | | Compliance Officers | 1.12 | 143 | 31.89 | 17.85 | 3 | Yes | R |
| 11-3021 | STEM | HSHW | ** | Computer and Information Systems Managers | 1.49 | 109 | 60.65 | 36.89 | 5 | Yes | R |
| 15-1143 | STEM | HSHW | ** | Computer Network Architects | 1.05 | 110 | 42.23 | 25.51 | 3 | Yes | R |
| 15-1152 | STEM | HSHW | | Computer Network Support Specialists | 1.77 | 91 | 33.83 | 20.73 | 3 | Yes | R |
| 15-1199 | STEM | HSHW | | Computer Occupations, All Other | 1.71 | 120 | 37.73 | 22.17 | 3 | Yes | R |
| 15-1121 | STEM | HSHW | | Computer Systems Analysts | 0.98 | 160 | 39.70 | 26.96 | 4 | Yes | R |
| 15-1151 | STEM | HSHW | | Computer User Support Specialists | 1.75 | 285 | 24.73 | 15.72 | 3 | Yes | R |
| 47-4011 | | HSHW | | Construction and Building Inspectors | 1.35 | 1,007 | 28.29 | 18.94 | 3 | Yes | S |
| 47-2061 | | | | Construction Laborers | 1.69 | 191 | 14.69 | 12.28 | 3 | No | R |
| 11-9021 | | HSHW | | Construction Managers | 1.62 | 239 | 42.06 | 24.73 | 4 | Yes | R |
| 13-1051 | | HSHW | ** | Cost Estimators | 1.63 | 167 | 29.45 | 19.62 | 4 | Yes | R |
| 15-1141 | STEM | HSHW | ** | Database Administrators | 1.30 | 85 | 42.98 | 27.48 | 4 | Yes | R |
| 31-9091 | | HSHW | | Dental Assistants | 2.41 | 212 | 19.42 | 15.81 | 3 | Yes | R |
| 29-2021 | STEM | HSHW | | Dental Hygienists | 2.52 | 106 | 30.33 | 25.50 | 4 | Yes | R |

Source: Florida Department of Economic Opportunity, Bureau of Workforce Statistics and Economic Research (WSER)

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STEM

O'NET Data

CT

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| SOC Code† | STEM | HSHW† | CT | Occupational Title† | Annual Percent Growth | Annual Openings | 2018 Hourly Wage | | FLDOE Training Code | In EFI Targeted Industry? | Data Source††† |
|-----------|------|-------|----|---|-----------------------------|--------------------|------------------|-------|---------------------------|---------------------------------|-------------------|
| | | | | | | | Mean | Entry | | | |
| 29-2032 | STEM | HSHW | | Diagnostic Medical Sonographers | 2.70 | 501 | 31.65 | 24.44 | 3 | Yes | S |
| 47-2081 | | | ** | Drywall and Ceiling Tile Installers | 1.58 | 110 | 17.56 | 14.94 | 3 | No | R |
| 25-9099 | | | ** | Education, Training, and Library Workers, All Other | 1.36 | 92 | 22.57 | 12.43 | 5 | Yes | R |
| 49-2094 | | HSHW | | Electrical and Electronics Repairers, Commercial and Industrial Equipment | 1.26 | 80 | 26.73 | 20.31 | 3 | Yes | R |
| 47-2111 | | HSHW | | Electricians | 0.55 | 405 | 21.49 | 16.19 | 3 | Yes | R |
| 25-2021 | | HSHW | | Elementary School Teachers, Except Special Education | 1.35 | 520 | 28.23 | 19.72 | 5 | No | R |
| 29-2041 | STEM | HSHW | | Emergency Medical Technicians and Paramedics | 2.14 | 72 | 24.45 | 19.67 | 3 | No | R |
| 13-2051 | | HSHW | | Financial Analysts | 1.59 | 181 | 36.54 | 23.82 | 5 | Yes | R |
| 11-3031 | | HSHW | ** | Financial Managers | 2.21 | 214 | 67.10 | 34.51 | 5 | Yes | R |
| 13-2099 | | HSHW | ** | Financial Specialists, All Other | 1.46 | 770 | 32.46 | 17.81 | 3 | Yes | S |
| 33-2011 | | HSHW | | Firefighters | 0.50 | 134 | 23.19 | 15.35 | 3 | Yes | R |
| 47-1011 | | HSHW | | First-Line Supervisors of Construction Trades and Extraction Workers | 1.69 | 484 | 27.90 | 19.54 | 4 | Yes | R |
| 37-1011 | | | | First-Line Supervisors of Housekeeping and Janitorial Workers | 1.68 | 128 | 21.59 | 12.81 | 3 | Yes | R |
| 37-1012 | | | | First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers | 1.96 | 154 | 21.55 | 14.31 | 3 | Yes | R |
| 49-1011 | | HSHW | | First-Line Supervisors of Mechanics, Installers, and Repairers | 1.08 | 270 | 28.98 | 17.18 | 3 | Yes | R |
| 41-1012 | | HSHW | | First-Line Supervisors of Non-Retail Sales Workers | 0.87 | 319 | 36.40 | 22.48 | 4 | Yes | R |
| 43-1011 | | HSHW | | First-Line Supervisors of Office and Administrative Support Workers | 0.61 | 964 | 27.44 | 17.93 | 4 | Yes | R |
| 51-1011 | | HSHW | | First-Line Supervisors of Production and Operating Workers | 0.54 | 244 | 29.87 | 18.97 | 3 | Yes | R |
| 41-1011 | | | | First-Line Supervisors of Retail Sales Workers | 0.88 | 1,069 | 21.06 | 13.34 | 3 | Yes | R |
| 11-1021 | | HSHW | ** | General and Operations Managers | 1.34 | 755 | 55.78 | 25.58 | 4 | Yes | R |
| 47-2121 | | | ** | Glaziers | 1.66 | 685 | 18.26 | 13.74 | 3 | Yes | S |
| 27-1024 | | | ** | Graphic Designers | 1.12 | 168 | 23.15 | 14.78 | 4 | Yes | R |
| 29-2099 | STEM | | | Health Technologists and Technicians, All Other | 1.94 | 114 | 18.51 | 13.22 | 3 | Yes | R |
| 49-9021 | | | | Heating, Air Conditioning, and Refrigeration Mechanics and Installers | 1.18 | 293 | 19.16 | 12.72 | 3 | Yes | R |
| 53-3032 | | | | Heavy and Tractor-Trailer Truck Drivers | 0.83 | 1,355 | 22.49 | 15.14 | 3 | Yes | R |
| 31-1011 | | | | Home Health Aides | 2.45 | 184 | 11.74 | 10.00 | 3 | Yes | R |
| 43-4161 | | | ** | Human Resources Assistants, Except Payroll and Timekeeping | 0.02 | 88 | 18.05 | 13.87 | 3 | Yes | R |
| 13-1071 | | HSHW | ** | Human Resources Specialists | 0.85 | 315 | 27.29 | 17.58 | 5 | Yes | R |
| 17-2112 | STEM | HSHW | | Industrial Engineers | 1.33 | 86 | 38.64 | 23.98 | 5 | Yes | R |
| 49-9041 | | HSHW | | Industrial Machinery Mechanics | 1.29 | 192 | 26.05 | 17.63 | 3 | Yes | R |
| 53-7051 | | | | Industrial Truck and Tractor Operators | 0.52 | 302 | 19.64 | 12.66 | 3 | Yes | R |

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| SOC Code† | STEM | HSHW† | CT | Occupational Title† | Annual Percent Growth | Annual Openings | 2018 Hourly Wage | | FLDOE Training Code | In EFI Targeted Industry? | Data Source††† |
|-----------|------|-------|----|---|-----------------------------|--------------------|------------------|-------|---------------------------|---------------------------------|-------------------|
| | | | | | | | Mean | Entry | | | |
| 15-1122 | STEM | HSHW | ** | Information Security Analysts | 3.36 | 578 | 44.21 | 27.96 | 3 | Yes | S |
| 41-3021 | | HSHW | ** | Insurance Sales Agents | 1.13 | 372 | 33.06 | 16.33 | 3 | Yes | R |
| 25-2012 | | HSHW | | Kindergarten Teachers, Except Special Education | 1.35 | 111 | 28.76 | 22.25 | 5 | No | R |
| 37-3011 | | | | Landscaping and Groundskeeping Workers | 2.03 | 1,229 | 23.08 | 14.35 | 3 | Yes | R |
| 29-2061 | STEM | HSHW | | Licensed Practical and Licensed Vocational Nurses | 1.66 | 423 | 21.19 | 17.13 | 3 | Yes | R |
| 43-4131 | | HSHW | ** | Loan Interviewers and Clerks | 1.37 | 421 | 21.33 | 15.99 | 3 | Yes | R |
| 13-2072 | | HSHW | ** | Loan Officers | 1.37 | 396 | 37.71 | 19.90 | 4 | Yes | R |
| 13-1081 | | HSHW | | Logisticians | 1.16 | 104 | 34.77 | 20.84 | 5 | Yes | R |
| 51-4041 | | | | Machinists | 0.47 | 87 | 20.49 | 13.95 | 3 | Yes | R |
| 13-1111 | | HSHW | ** | Management Analysts | 2.00 | 653 | 38.06 | 22.64 | 5 | Yes | R |
| 13-1161 | | HSHW | ** | Market Research Analysts and Marketing Specialists | 2.41 | 287 | 28.17 | 17.08 | 5 | Yes | R |
| 29-2012 | STEM | | | Medical and Clinical Laboratory Technicians | 1.68 | 649 | 24.51 | 14.54 | 4 | Yes | S |
| 29-2011 | STEM | | | Medical and Clinical Laboratory Technologists | 1.40 | 902 | 24.51 | 14.54 | 4 | Yes | S |
| 11-9111 | STEM | HSHW | | Medical and Health Services Managers | 2.15 | 105 | 49.97 | 28.68 | 5 | Yes | R |
| 31-9092 | | | | Medical Assistants | 3.22 | 784 | 15.61 | 12.44 | 3 | Yes | R |
| 31-9093 | | | ** | Medical Equipment Preparers | 1.99 | 58 | 14.56 | 13.25 | 4 | Yes | R |
| 29-2071 | STEM | | | Medical Records and Health Information Technicians | 1.61 | 94 | 17.37 | 12.60 | 4 | Yes | R |
| 43-6013 | | | | Medical Secretaries | 2.34 | 244 | 15.52 | 12.41 | 3 | Yes | R |
| 25-2022 | | HSHW | | Middle School Teachers, Except Special and Career/Technical Education | 1.35 | 213 | 27.52 | 19.88 | 5 | No | R |
| 49-3042 | | HSHW | | Mobile Heavy Equipment Mechanics, Except Engines | 1.85 | 60 | 24.08 | 19.20 | 3 | Yes | R |
| 15-1142 | STEM | HSHW | ** | Network and Computer Systems Administrators | 0.99 | 125 | 40.00 | 23.44 | 4 | Yes | R |
| 31-1014 | | | | Nursing Assistants | 1.76 | 1,114 | 12.41 | 10.95 | 3 | Yes | R |
| 47-2073 | | HSHW | | Operating Engineers and Other Construction Equipment Operators | 2.37 | 225 | 19.05 | 15.36 | 3 | Yes | R |
| 47-2141 | | | | Painters, Construction and Maintenance | 1.75 | 370 | 17.18 | 13.88 | 3 | Yes | R |
| 23-2011 | | HSHW | ** | Paralegals and Legal Assistants | 1.84 | 166 | 22.72 | 16.08 | 3 | Yes | R |
| 39-9021 | | | | Personal Care Aides | 3.91 | 597 | 10.96 | 10.00 | 3 | Yes | R |
| 13-2052 | | HSHW | ** | Personal Financial Advisors | 2.33 | 155 | 61.89 | 30.17 | 5 | Yes | R |
| 31-9097 | | | | Phlebotomists | 2.32 | 1,151 | 15.52 | 12.45 | 3 | Yes | S |
| 31-2021 | STEM | HSHW | | Physical Therapist Assistants | 2.97 | 917 | 29.64 | 22.61 | 4 | Yes | S |
| 47-2151 | | | | Pipelayers | 1.45 | 110 | 26.01 | 15.04 | 3 | Yes | R |
| 47-2152 | | HSHW | | Plumbers, Pipefitters, and Steamfitters | 1.04 | 274 | 23.04 | 16.06 | 3 | Yes | R |
| 33-3051 | | HSHW | | Police and Sheriff's Patrol Officers | 0.53 | 214 | 25.26 | 18.76 | 3 | No | R |
| 25-1199 | | HSHW | | Postsecondary Teachers, All Other | 1.77 | 102 | 29.12 | 16.55 | 4 | No | R |

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- STEM O'NET Data
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| SOC Code† | STEM | HSHW†† | CT | Occupational Title† | Annual | Annual | 2018 Hourly Wage | | FLDOE | In EFI | Data |
|-----------|------|--------|----|--|----------------|----------|------------------|-------|---------------|--------------------|-----------|
| | | | | | Percent Growth | Openings | Mean | Entry | Training Code | Targeted Industry? | Source††† |
| 33-9099 | | | | Protective Service Workers, All Other | 0.46 | 172 | 18.35 | 12.70 | 3 | Yes | R |
| 27-3031 | | HSHW | ** | Public Relations Specialists | 1.05 | 124 | 29.14 | 18.06 | 5 | Yes | R |
| 29-2034 | STEM | HSHW | | Radiologic Technologists | 1.62 | 1,021 | 27.23 | 19.61 | 3 | Yes | S |
| 29-1141 | STEM | HSHW | | Registered Nurses | 1.86 | 1,251 | 30.18 | 25.17 | 4 | Yes | R |
| 29-1126 | STEM | HSHW | | Respiratory Therapists | 2.65 | 755 | 27.86 | 22.76 | 4 | Yes | S |
| 47-2181 | | | | Roofers | 1.95 | 186 | 16.20 | 11.54 | 3 | No | R |
| 11-2022 | | HSHW | ** | Sales Managers | 1.05 | 128 | 58.70 | 32.27 | 5 | Yes | R |
| 41-4012 | | | ** | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 0.81 | 840 | 31.75 | 14.80 | 3 | Yes | R |
| 41-4011 | | | ** | Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 1.71 | 208 | 36.09 | 14.25 | 3 | Yes | R |
| 25-2031 | | HSHW | | Secondary School Teachers, Except Special and Career/Technical Education | 1.35 | 293 | 29.08 | 21.83 | 5 | No | R |
| 41-3031 | | HSHW | ** | Securities, Commodities, and Financial Services Sales Agents | 1.58 | 346 | 38.11 | 18.77 | 5 | Yes | R |
| 49-2098 | | | ** | Security and Fire Alarm Systems Installers | 1.63 | 894 | 20.21 | 14.38 | 3 | No | S |
| 47-2211 | | | | Sheet Metal Workers | 0.65 | 107 | 20.77 | 13.47 | 3 | Yes | R |
| 15-1132 | STEM | HSHW | ** | Software Developers, Applications | 3.82 | 414 | 41.75 | 28.50 | 4 | Yes | R |
| 15-1133 | STEM | HSHW | ** | Software Developers, Systems Software | 2.40 | 150 | 42.86 | 29.20 | 5 | Yes | R |
| 25-2059 | | HSHW | | Special Education Teachers, All Other | 1.34 | 140 | 26.29 | 20.16 | 5 | No | R |
| 47-2221 | | | | Structural Iron and Steel Workers | 1.72 | 702 | 21.10 | 14.52 | 3 | Yes | S |
| 51-2041 | | | | Structural Metal Fabricators and Fitters | 0.42 | 88 | 17.56 | 14.29 | 3 | Yes | R |
| 29-2055 | STEM | HSHW | | Surgical Technologists | 1.59 | 772 | 21.17 | 15.81 | 3 | Yes | S |
| 25-3097 | | HSHW | ** | Teachers and Instructors, All Other | 1.59 | 361 | 25.34 | 15.64 | 5 | NA | R |
| 49-2022 | | HSHW | | Telecommunications Equipment Installers and Repairers, Except Line Installers | 0.00 | 1,740 | 25.09 | 16.84 | 3 | Yes | S |
| 47-2044 | | | | Tile and Marble Setters | 2.80 | 93 | 16.46 | 14.82 | 3 | No | R |
| 13-1151 | | HSHW | ** | Training and Development Specialists | 1.50 | 174 | 28.82 | 15.50 | 5 | Yes | R |
| 29-2056 | STEM | | | Veterinary Technologist and Technicians | 2.10 | 128 | 14.48 | 11.87 | 3 | Yes | R |
| 15-1134 | STEM | HSHW | ** | Web Developers | 2.14 | 134 | 34.12 | 18.21 | 3 | Yes | R |
| 51-4121 | | | | Welders, Cutters, Solderers, and Brazers | 1.19 | 197 | 19.87 | 14.19 | 3 | Yes | R |

†SOC Code and Occupational Title refer to Standard Occupational Classification codes and titles.

††HSHW = High Skill/High Wage.

†††Data Source:

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data. Regional data are shown.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data. Statewide data are shown.

NR = Not releasable.

EFI - Enterprise Florida, Inc.