

Purchase Order Requisition

Purchasing Department use: P.O. Number 1341
 Bill: First Coast Workforce Development
 Accounts Payable
 1845 Town Center Blvd., STE 250
 Fleming Island, Florida 32003

Date November 17, 2017

Ship to: CareerSource NEFL
 Information Technology
 8324 Baymeadows Way
 Jacksonville, Florida 32256

Name and Address of Vendor/Contractor:
 Softchoice Corp.
 4350 W. Cypress St. Suite 900
 Tampa, Florida 33607

Description of Supplies and/or Services Purchased: Information Technology

2-Dell Poweredge FX2 Normal
 6-DELL CTO Poweredge FC630-Server Node Normal

The servers are needed for additional processing requirement as the organization migrates the virtual machines to Windows 10. Region 8 will also be sending additional server resources to Region 2. The servers that were purchased in 2011 have now reached the capacity that they are causing the system to slowdown. To meet increased demands as well as replace aging equipment, additional servers must be purchased to maintain the system. (See attached Justification).

Quantity	Product Description (Be specific, Catalog number, etc.)	Unit Price	Total Cost
2	Dell-Poweredge FX2 Normal, Item # TY2332	\$2,796.64	\$ 5,593.28
6	Dell CTO-Poweredge FC630 Server Node Normal, Item # TY2482	\$8,328.87	\$ 49,973.22

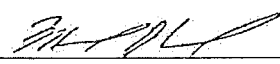
THIS SECTION MUST BE FILLED IN!

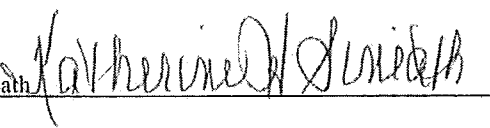
- | | | | |
|-------------------------------------|---|-------------|--------------|
| <input type="checkbox"/> | STATE CONTRACT # _____ | Subtotal | \$ 55,566.50 |
| <input checked="" type="checkbox"/> | QUOTES (Attached) | Shipping | _____ |
| <input checked="" type="checkbox"/> | DEO Prior Approval Form and email 10/20/17. | Other | _____ |
| <input type="checkbox"/> | BLANKET PURCHASE ORDER | Total Cost: | \$ 55,566.50 |
| <input type="checkbox"/> | MICRO PURCHASE | | |

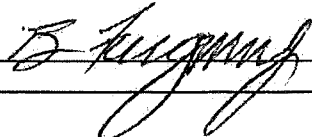
Purchasing Department Use:							
Element	Project	Transaction Code	Amount	Element	Project	Transaction Code	Amount

VENDOR JUSTIFICATION: Softchoice Corp. was chosen due to the lowest price available for the product needed.

Softchoice Corp.	\$55,566.50
CDW-G	\$59,707.57
Dell	\$64,757.60

Requestor: Michael Lashbrook  Date 11/17/2017

Procurer: Katherine Sineath  Date Nov. 17, 2017

President: Bruce Ferguson  Date 11/25/17

Justification for Additional Servers

CareerSource Northeast Florida

September, 2017

Introduction

In order to reduce overall costs and to provide the best possible level of one-stop customer service and highest level of resource availability, CareerSource Northeast Florida chose to move to a "thin-client" environment in 2009. What this means is that the back-end server farm provides all the required processing logic and storage and this is provisioned to either a low-cost terminal or in many cases a PC that is older and out of specification. This configuration provides a very low total cost of ownership, and leverages the use of older PCs to provide further cost savings over the long-term. It is also extremely fault-tolerant and secure, and is far less susceptible to viruses and malware. However, due to certain factors that will be presented, additional servers must be provided so that this environment will continue to be effective in providing service to one-stop customers in the Jacksonville Area.

Statement of Need

There are additionally processing requirements as the organization migrates the virtual machines to Windows 10. Additionally, Region 8 will soon be sending additional server resources to Region 2 and potentially more regions in the future. Additionally, the last of the servers that were purchased in 2011 have now reached the point where they are beginning to cause system slowdowns. Therefore, to meet increased demands as well as replace aging equipment, additional servers must be purchased to maintain the enterprise

Rationale for Additional Equipment

CareerSource Northeast Florida currently has over 200 terminals deployed region-wide for one-stop operations and these are designated for exclusive use in the resource rooms which in some one-stop centers includes assessment labs. These terminals are currently supported by an environment that includes the last of the older servers which are beginning to show their age and are limited in their ability to keep up with software enhancements which includes Windows 10. More importantly, all the servers have maximum memory and processor configurations, so there is no way that any upgrade can be done that will remediate this situation. In addition to this, there is no existing equipment that can be used to augment the environment either. The only solution is to purchase additional equipment.

Overall, this will enable better service for the one-stop customer, shorter lines in the one-stop centers, and the ability to offer services in a more efficient manner. This is required if CareerSource Northeast Florida is to meet its performance metrics. This becomes even more important as other regions transition server hosting to the Region 8

enterprise and if action is not taken, it is likely that service levels for all one-stop operations and those operations in regions supported by Region 8 will suffer greatly.

Benefits Summary and Conclusion

When the new servers were added to the farm in 2011, it was estimated that a refresh would be required in approximately five to six years. At this point, the organization has reached that timeframe so it is now time to refresh and enhance the data center. As stated previously, servers are required to make this happen.

The good news is that the purchase of these servers is a less expensive option than the purchase of new PCs every four years. Some people in the organization will still need PCs to do their jobs. However, the vast majority will remain on the server-based environment and this is an excellent way to utilize public funding in a very efficient way. Last, in this scenario, leasing is not advantageous option. This is true due to two primary factors:

1. Due to the nature of funding for workforce boards, it is impossible to know if funding will be available to support the lease in subsequent years.
2. There is little or no residual value on servers (or terminals) and because of this the lease cost factor would likely consume any savings. While this is not necessarily the case with PCs (as they can be donated to charities) it is not the case here.

With this in mind, CareerSource Northeast Florida hopes that this expenditure will be approved. Please contact Mike Lashbrook at (904) 213-3800 x2020 for additional information or questions.



Department of Economic Opportunity (DEO)
Prior Approval Request Form

For the Equipment and other capital expenditure cost items, this prior approval request form must be used for any expenditure that meets the lesser of the capitalization threshold established by the requestor or \$5,000. It is also used for all other prior approval requests not authorized by the annual prior approval available for a specific period.

TO: DEO Financial Management

Request Date: 10/17/2017

LWDB Number: # 8

Name of Requesting Entity: CareerSource Northeast Florida

Local Capitalization Threshold: \$5,000

Prior Approval for: Citrix Server Farm Solution

Total Amount Requested: \$79,707.47

Is this a request for retro-active approval? Yes No

If yes, enter action date: N/A

Narrative Summary:
Provide sufficient description and other information here for the specific prior approval requested to allow the Department to determine whether the request is necessary and reasonable for the program. For example, if you are requesting new equipment you would need to demonstrate the necessity of the addition, describe how you currently operate without the equipment, and explain how the addition of the equipment will enhance your productivity or reduce costs, an explanation of your cost/price analysis, etc. This solution is a modular expandable server implementation that will allow the replacement of end-of-life servers that support one-stop operations with a more energy efficient and space reducing product that can be easily added to as the need for additional processing power becomes necessary.

Cost Summary:
Where applicable, provide estimated cost amount here. Include line item detail of expenditure(s), if needed. If more room is needed, please attach additional information to this request form.
\$79,707.47 is the cost of the necessary components to deploy and utilize the modular system. A break-down of components is included in the vendor quotes which are attached to this request.

Proposed Funding Source:

[Where applicable, provide estimated funding source/grant program.] We will follow the approved direct cost allocation plan and make allowable funding decisions if necessary.

Additional Information:

[Include any additional information, research or other comments you feel necessary for DEO to complete an analysis of this approval request. For example, if purchasing new equipment, please explain if any existing equipment will be traded or disposed and if any proceeds from sale of existing equipment will be utilized in the purchase.] Justification document and quotes from a vendor are attached.

ADDITIONAL INFORMATION ATTACHED: Yes No

Certification Statement:

PLEASE NOTE THAT TRANSMISSION OF THIS REQUEST FORM TO DEO INDICATES YOUR ACKNOWLEDGEMENT OF APPLICABLE PURCHASING POLICIES AND/OR PROCUREMENT STANDARDS FROM THE OMB CIRCULARS OR OTHER PROGRAM GUIDELINES. TRANSMISSION OF THIS REQUEST FORM TO DEO ALSO INDICATES COMPLIANCE WITH THE ABOVE-MENTIONED STANDARDS.

Name/Title of Requestor
Representative;

Michael Lashbrook, IT Director

Date Signed:

10/17/2017

NOTES:

Any approval authorized by DEO is only applicable to funding that DEO provides directly to the DEO sub-recipient.

All approval notifications will be communicated by e-mail to sub-recipient.

DEO's granting of prior approval is given based on the limited facts presented as justification for the proposed expenditure. In the event that the actual expenditure is not in accordance with the facts presented or OMB requirements, the expenditure can still be questioned or disallowed. Factors affecting this include, but are not limited to:

- Inadequate documentation;
- Failure to follow internal, state, or federal policies;
- Expenditure is not necessary and reasonable or
- Failure to comply with applicable federal law or regulations.

Katherine Sineath

From: Michael Lashbrook
Sent: Friday, November 17, 2017 11:25 AM
To: Katherine Sineath
Subject: FW: PAR LWDB08-01-2017-18
Attachments: IndividualPriorApprovalRequestForm-CitrixFarmServer.pdf; JDDW438.pdf; JDDW501.pdf; JustificationforAdditionalServersSeptember2017.pdf

From: "Womack, Caroline (Tisha) B." <Caroline.Womack@deo.myflorida.com>
Date: Friday, October 20, 2017 at 2:47 PM
To: Javen Loy <jloy@careersourcenefl.com>, Prior Approval Requests <PriorApprovalRequests@deo.myflorida.com>
Cc: Steve Dionisio <SDionisio@careersourcenefl.com>, Michael Lashbrook <MLashbrook@careersourcenefl.com>, "Womack, Caroline (Tisha) B." <Caroline.Womack@deo.myflorida.com>
Subject: PAR LWDB08-01-2017-18

The attached request has been approved.

Please note, a funding decision would be required if any part of the cost pool allocates to indirect. Per 2CFR 200.439(7) states that equipment and other capital expenditures are unallowable as indirect costs.

Thanks

Tisha Womack
Chief, Bureau of Financial Management
Division of Finance and Administration
Florida Department of Economic Opportunity
850-245-7126 Office
850-728-4289 Cell
caroline.womack@deo.myflorida.com



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ECONOMIC OPPORTUNITY

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From: Javen Loy [mailto:jloy@careersourcenefl.com]
Sent: Tuesday, October 17, 2017 3:23 PM

To: Prior Approval Requests <PriorApprovalRequests@deo.myflorida.com>
Cc: Dionisio, Steve <sdionisio@careersourceneffl.com>; Lashbrook, Michael B <mlashbrook@careersourceneffl.com>
Subject: Prior approval request

Please approve as soon as possible.

Thank You in advance,
Jay

Javen B. Loy
CareerSource Northeast Florida
Vice President of Finance
1845 Town Center Blvd., Suite 250
Fleming Island, FL 32003
(904) 213-3800, extension 2017
Fax (904) 516-9217
www.careersourcenortheastflorida.com
Follow our blog: [@work](#)



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Softchoice Corporation
 4350 W. Cypress St., Suite 900
 Tampa, FL, 33607

Sales/Order desk
 Phone: (800) 268-7638 Fax: (800) 268-7639

Quote	8265673
Date	13-Nov-2017

QUOTE

Ship To: 1021984

Bill To: 737880

CAREERSOURCE NEFL
 INFORMATION TECHNOLOGY
 8324 BAYMEADOWS WAY
 JACKSONVILLE, FL 32256

FIRST COAST WORKFORCE DEVELOPMENT
 1845 TOWN CENTER BLVD
 STE 250
 IT DEPARTMENT
 ORANGE PARK, FL 32003

Attn: CHRIS YOUNG

Attn: CHRIS YOUNG

All currency in this quote is in US dollars.

Quote Prepared For	Chris Young Careersource Nefl, Information Technology Phone: (904) 213-3800 Fax:
Quote Sent By	Karson Johnson Karson.Johnson@softchoice.com Phone: (416) 588-9002 x222688 Fax: (800) 268-7639

Item #	Mfg Sku #	Description	Qty	Unit Price	Extended Price
TY2332	210-ABUX	DELL - POWEREDGE FX2 NORMAL (PROMOTIONAL)	2	\$2,796.64	\$5,593.28
TY2482	210-ACWK	DELL CTO - POWEREDGE FC630 SERVER NODE NORMAL (PROMOTIONAL)	6	\$8,328.87	\$49,973.22
SUB TOTAL					\$55,566.50
DELIVERY:Economy					NO CHARGE
TOTAL					\$55,566.50

All currency in this quote is in US dollars.

Estimated Monthly Lease Payment \$1,711 per month*

*Please note that the estimated monthly payment shown above is an option based on a 36 month term with a USD\$1.00 buyout at the end of the term. Fair market value buyout and monthly payments may vary depending on your creditworthiness as determined by Softchoice, in its sole discretion. 1 and 2 year Service Agreements, Subscriptions, License and Support contracts are not eligible for 36 month payment plans; 12 or 24 month payment options are available upon request. Shipping and applicable taxes not included in above estimate. Payment options in the United States of America are in US dollars and not billable in other currencies.

Pricing, availability and special offers are subject to change at any time.

This purchase is subject to Softchoice's online terms of sale, unless you have a separate purchase agreement signed by both your company and Softchoice, in which case, that separate agreement will govern. Softchoice's terms of sale can be found at:
<http://m.softchoice.com/files/pdf/terms/TermsAndConditionsForProductPurchases.pdf>

QUOTE CONFIRMATION



DEAR CHRIS YOUNG,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
JDDW43B	8/1/2017	FX2 AND PE X 2 288GB	10176654	\$28,525.90

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
DELL CTO PE FX2 W/FC630 BUILD PS Mfg. Part#: 3000016080276 FL NASPO Contract Code 07AHE Ceiling PowerEdge FX2 (Quantity 1) and PowerEdge FC630 (Quantity 2) PowerEdge FX2 210-ABUX PowerEdge FX2 Qty 1 321-BBFM PowerEdge FX2 Chassis for up to 4 Half-Width Nodes Qty 1 321-BBFZ FX2S Chassis Configuration Label Qty 1 321-BBGH PowerEdge FX2S Chassis Configuration with Flexible IO (up to 8 PCIe Slots) Qty 1 340-AGKB PowerEdge FX2 Shipping Qty 1 770-BBER FX2 ReadyRalls Sliding Ralls Qty 1 450-ADTZ Power Supply, Redundancy Alerting Enabled Configuration Qty 1 450-AENU Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use - Qty 1 343-BBBW USER Guide, FX2 Chassis 332-1286 US Order Qty 1 403-BBEQ SD Storage for Chassis Management Controller Qty 1 634-0287 CMC Enterprise for FX2 Qty 1 542-BBBS PowerEdge FX2 10Gbe Pass Through Module, Internal 8 ports to External 8 ports Qty 1 542-BBBS PowerEdge FX2 10Gbe Pass Through Module, Internal 8 ports to External 8 ports Qty 1 973-9866 Dell Hardware Limited Warranty Plus On Site Service Contract: MARKET	1	4741001	\$28,525.90	\$28,525.90

Total:
\$59,707.57

PURCHASER BILLING INFO		SUBTOTAL	\$28,525.90
Billing Address: FIRST COAST WORKFORCE DEVELOPMENT ACCTS PAYABLE 1845 TOWN CENTER BLVD BUILDING 200 SUITE 250 FLEMING ISLAND, FL 32003-3356 Phone: (904) 213-3800 Payment Terms: Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		GRAND TOTAL	\$28,525.90
		DELIVER TO	
		Please remit payments to:	

Shipping Address:
FIRST COAST WORKFORCE DEVELOPMENT
CHRIS YOUNG
1845 TOWN CENTER BLVD
BUILDING 200 SUITE 250
FLEMING ISLAND, FL 32003-3356
Phone: (904) 213-3800
Shipping Method: DROP SHIP-GROUND

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

Need Assistance? CDW•G SALES CONTACT INFORMATION



Bart Heckman

(877) 404-6297

barhec@cdwg.com

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at
<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
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QUOTE CONFIRMATION



DEAR CHRIS YOUNG,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. [Click here](#) to convert your quote to an order.

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
JDDW501	8/1/2017	FX2 AND PE X 4 288GB	10176654	\$51,181.57

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
DELL CTO PE FX2 W/FC630 BUILD PS PD Mfg. Part#: 3000016080274 FL NASPO Contract Code 07AHE Ceiling PowerEdge FX2 - Quantity 1 and PowerEdge FC630 -Quantity 4 PowerEdge FX2 (Quantity 1) 210-ABUX PowerEdge FX2 - Qty 1 321-BBFM PowerEdge FX2 Chassis for up to 4 Half-Width Nodes - Qty 1 321-BBFZ FX2S Chassis Configuration Label - Qty 1 321-BBGH PowerEdge FX2S Chassis Configuration w/th Flexible IO (up to 8 PCIe Slots) - Qty 1 340-AGKB PowerEdge FX2 Shipping - Qty 1 770-BBER FX2 ReadyRails Sliding Rails - Qty 1 450-ADTZ Power Supply, Redundancy Alerting Enabled Configuration - Qty 1 450-AENU Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required - Qty 1 343-BBBW USER Guide, FX2 Chassis - - Qty 1 332-1286 US Order - Qty 1 403-BBEQ SD Storage for Chassis Management Controller Qty 1 634-0287 CMC Enterprise for FX2 Qty 1 542-BBBS PowerEdge FX2 10Gbe Pass Through Module, Internal 8 ports to External 8 ports Qty 1 542-BBBS PowerEdge FX2 10Gbe Pass Through Module, Internal 8 ports to External 8 ports Qty 1 973-9866 Dell Hardware Limited Warranty Plus On Site Service Initial Year Qty 1 973-9867 Dell Hardware Limited W Contract: Standard Pricing	1	4740998	\$51,181.57	\$51,181.57

PURCHASER BILLING INFO		SUBTOTAL	\$51,181.57
Billing Address: FIRST COAST WORKFORCE DEVELOPMENT ACCTS PAYABLE 1845 TOWN CENTER BLVD BUILDING 200 SUITE 250 FLEMING ISLAND, FL 32003-3356 Phone: (904) 213-3800 Payment Terms: Net 30 Days-Govt State/Local		SHIPPING	\$0.00
		GRAND TOTAL	\$51,181.57
		DELIVER TO	

Shipping Address:
FIRST COAST WORKFORCE DEVELOPMENT
CHRIS YOUNG
1845 TOWN CENTER BLVD
BUILDING 200 SUITE 250
FLEMING ISLAND, FL 32003-3356
Phone: (904) 213-3800
Shipping Method: DROP SHIP-GROUND

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

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Bart Heckman

(877) 404-6297

barthec@cdwg.com

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<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>
For more information, contact a CDW account manager

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A quote for your consideration!

Total: \$41,692.90

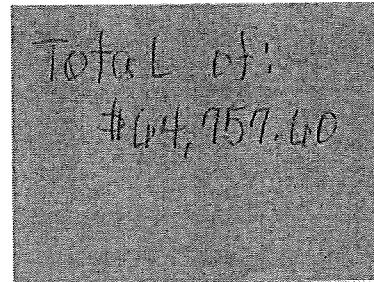
Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Quote number: 3000019576449.1	Quote date: Nov. 14, 2017	Quote expiration: Dec. 14, 2017	Solution ID: 8839549	Deal ID: 15065593
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Company name: FIRST COAST WORKFORCE DEVL	Customer number: 108175227	Phone: (904) 213-3800
--	--------------------------------------	---------------------------------

Sales rep information:
Olivia Buffaloe
Olivia_Buffaloe@Dell.com
(800) 456-3355
Ext: 5138598

Billing Information:
FIRST COAST WORKFORCE
DEVL
1845 TOWN CTR BLVD
BLDG 200 STE 250
FLEMING ISLAND
FL 32003-3359
US
(904) 213-3800



Pricing Summary

Item	Qty	Unit Price	Subtotal
PowerEdge FX2	1	\$2,180.20	\$2,180.20
PowerEdge FC630	4	\$9,314.10	\$37,256.40
PowerEdge FN I/O Module, Factory Installed	2	\$1,128.15	\$2,256.30
		Subtotal:	\$41,692.90
		Shipping:	\$0.00
		Environmental Fees:	\$0.00
		Non-Taxable Amount:	\$41,692.90
		Taxable Amount:	\$0.00
		Estimated Tax:	\$0.00
		Total:	\$41,692.90

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,
Olivia Buffaloe

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

SKU	Description	Qty	Unit Price	Subtotal
	PowerEdge FX2	1	\$2,180.20	\$2,180.20
	Estimated delivery date: Dec. 7, 2017			
	Contract No: WN08AGW			
	Customer Agreement No: 43211500-WSCA-15-ACS			
210-ABUX	PowerEdge FX2	1	-	-
321-BBFM	PowerEdge FX2 Chassis for up to 4 Half-Width Nodes	1	-	-
321-BBFZ	FX2S Chassis Configuration Label	1	-	-
321-BBGH	PowerEdge FX2S Chassis Configuration with Flexible IO (up to 8 PCIe Slots)	1	-	-
340-AGKB	PowerEdge FX2 Shipping	1	-	-
403-BBEQ	SD Storage for Chassis Management Controller	1	-	-
634-0287	CMC Enterprise for FX2	1	-	-
540-BBQM	Redundant Ethernet Switch Configuration	1	-	-
770-BBER	FX2 ReadyRails Sliding Rails	1	-	-
450-ADTZ	Power Supply, Redundancy Alerting Enabled Configuration	1	-	-
450-AENU	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	1	-	-
343-BBBW	USER Guide, FX2 Chassis	1	-	-
340-AKBN	PowerEdge FN I/O Module User Documentation	1	-	-
332-1286	US Order	1	-	-
973-9866	Dell Hardware Limited Warranty Plus On Site Service Initial Year	1	-	-
973-9867	Dell Hardware Limited Warranty Plus On Site Service Extended Year	1	-	-
973-9918	Mission Critical Package: 4-Hour 7x24 On-Site Service with	1	-	-

	Emergency Dispatch, Initial Year			
973-9919	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	1	-	-
973-9938	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	1	-	-
973-9947	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	1	-	-
989-3439	Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	1	-	-
900-9997	On-Site Installation Declined	1	-	-
909-0259	Dell Proactive Systems Management - Declined - www.dell.com/Proactive	1	-	-
973-2426	Declined Remote Consulting Service	1	-	-
492-BBEI	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m)	2	-	-
310-9696	Serial I/O Management Cable, for Ethernet Blade Switches	1	-	-
421-5736	No Media Required	1	-	-
SKU	Description	Qty	Unit Price	Subtotal
	PowerEdge FC630	4	\$9,314.10	\$37,256.40
	Estimated delivery date: Dec. 5, 2017			
	Contract No: WN08AGW			
	Customer Agreement No: 43211500-WSCA-15-ACS			
210-ACWK	PowerEdge FC630 Server Node	4	-	-
329-BCZL	PowerEdge FC630 Motherboard MLK	4	-	-
389-BESB	PowerEdge FC630 Regulatory Label, DAO	4	-	-
461-AADZ	No Trusted Platform Module	4	-	-
406-BBFE	2.5" Backplane with up to 2 Hard Drives and PERC RAID Controller	4	-	-
750-AADI	System ordered as part of Multipack order	4	-	-
338-BJDV	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W) Max Mem 2400MHz	4	-	-
338-BJDW	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W) Max Mem 2400MHz	4	-	-
374-BBHL	DIMM Blanks for System with 2 Processors	4	-	-
412-AAEJ	68MM Heatsink for PowerEdge FC630 Processor 1	4	-	-

412-AAEK	68MM Heatsink for PowerEdge FC630 Processor 2	4	-	-
750-AAFG	68MM Processor Heatsink Shroud for PowerEdge FC630	4	-	-
384-BBDS	Standard Cooling,FC630	4	-	-
370-ACPH	2400MT/s RDIMMs	4	-	-
492-BBQT	PowerEdge FC PCIE Mezzanine Adapter	4	-	-
370-AAIP	Performance Optimized	4	-	-
780-BBKM	RAID 1 for H330/H730/H730P (2 HDDs, SAS/SATA/SSD)	4	-	-
405-AAEU	H730 Controller	4	-	-
385-BBHN	iDRAC8 Express, integrated Dell Remote Access Controller, Express	4	-	-
330-BBCY	No Internal SD Module	4	-	-
384-BBBL	Performance BIOS Settings	4	-	-
631-AAACK	No Systems Documentation, No OpenManage DVD Kit	4	-	-
420-6320	No Operating System	4	-	-
421-5736	No Media Required	4	-	-
800-BBDM	UEFI BIOS Boot Mode with GPT Partition	4	-	-
332-1286	US Order	4	-	-
989-3439	Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	4	-	-
997-0181	Dell Hardware Limited Warranty Plus On Site Service	4	-	-
997-0190	Mission Critical Package; 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	4	-	-
997-0200	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	4	-	-
900-9997	On-Site Installation Declined	4	-	-
542-BBBN	QLogic 57810-k Dual port 10Gb KR CNA Blade Network Daughter Card	4	-	-
370-ACNX	16GB RDIMM, 2400MT/s, Dual Rank, x8 Data Width	72	-	-
400-AMTO	2TB 7.2K RPM NLSAS 12Gbps 512n 2.5in Hot-plug Hard Drive	8	-	-
SKU	Description	Qty	Unit Price	Subtotal

	PowerEdge FN I/O Module, Factory Installed	2	\$1,128.15	\$2,256.30
	Estimated delivery date: Dec. 6, 2017			
	Contract No: WN08AGW			
	Customer Agreement No: 43211500-WSCA-15-ACS			
210-AHBR	Dell PowerEdge FN410T I/O Module, 8x Internal to 4x 10GBASE-T external ports, Factory Installed	2	-	-
634-BFBL	Software, Rights to use Full-Switch Mode, FN I/O Module	2	-	-
807-9776	Dell Hardware Limited Warranty Plus On Site Service	2	-	-
807-9835	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	2	-	-
807-9836	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 3 Years	2	-	-
989-3439	Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	2	-	-
332-1286	US Order	2	-	-
900-9997	On-Site Installation Declined	2	-	-
			Subtotal:	\$41,692.90
			Shipping:	\$0.00
			Environmental Fees:	\$0.00
			Estimated Tax:	\$0.00
			Total:	\$41,692.90

Important Notes

Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: Dell's Terms of Sale (www.dell.com/learn/us/en/uscorp1/terms-of-sale), which include a binding consumer arbitration provision and incorporate Dell's U.S. Return Policy (www.dell.com/returnpolicy) and Warranty (for Consumer warranties ; for Commercial warranties).

If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply (Consumer;Commercial). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P.

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.



A quote for your consideration!

Total: \$23,064.70

Based on your business needs, we put the following quote together to help with your purchase decision. Please review your quote details below, then contact your sales rep when you're ready to place your order.

Quote number: 3000019576797.1	Quote date: Nov. 14, 2017	Quote expiration: Dec. 14, 2017	Solution ID: 8839549	Deal ID: 15065593
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Company name: FIRST COAST WORKFORCE DEVL	Customer number: 108175227	Phone: (904) 213-3800
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Sales rep information: Olivia Buffaloe Olivia_Buffaloe@Dell.com (800) 456-3355 Ext: 5138598	Billing Information: FIRST COAST WORKFORCE DEVL 1845 TOWN CTR BLVD BLDG 200 STE 250 FLEMING ISLAND FL 32003-3359 US (904) 213-3800
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Pricing Summary

Item	Qty	Unit Price	Subtotal
PowerEdge FX2	1	\$2,180.20	\$2,180.20
PowerEdge FC630	2	\$9,314.10	\$18,628.20
PowerEdge FN I/O Module, Factory Installed	2	\$1,128.15	\$2,256.30
		Subtotal:	\$23,064.70
		Shipping:	\$0.00
		Environmental Fees:	\$0.00
		Non-Taxable Amount:	\$23,064.70
		Taxable Amount:	\$0.00
		Estimated Tax:	\$0.00
		Total:	\$23,064.70

Special lease pricing may be available for qualified customers. Please contact your DFS Sales Representative for details.

Dear Customer,

Your Quote is detailed below; please review the quote for product and information accuracy. If you find errors or desire certain changes please contact me as soon as possible.

Regards,
Olivia Buffaloe

Order this quote easily online through your [Premier page](#), or if you do not have Premier, using [Quote to Order](#)

SKU	Description	Qty	Unit Price	Subtotal
	PowerEdge FX2	1	\$2,180.20	\$2,180.20
	Estimated delivery date: Dec. 7, 2017			
	Contract No: WN08AGW			
	Customer Agreement No: 43211500-WSCA-15-ACS			
210-ABUX	PowerEdge FX2	1	-	-
321-BBFM	PowerEdge FX2 Chassis for up to 4 Half-Width Nodes	1	-	-
321-BBFZ	FX2S Chassis Configuration Label	1	-	-
321-BBGH	PowerEdge FX2S Chassis Configuration with Flexible IO (up to 8 PCIe Slots)	1	-	-
340-AGKB	PowerEdge FX2 Shipping	1	-	-
403-BBEQ	SD Storage for Chassis Management Controller	1	-	-
634-0287	CMC Enterprise for FX2	1	-	-
540-BBQM	Redundant Ethernet Switch Configuration	1	-	-
770-BBER	FX2 ReadyRails Sliding Rails	1	-	-
450-ADTZ	Power Supply, Redundancy Alerting Enabled Configuration	1	-	-
450-AENU	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	1	-	-
343-BBBW	USER Guide, FX2 Chassis	1	-	-
340-AKBN	PowerEdge FN I/O Module User Documentation	1	-	-
332-1286	US Order	1	-	-
973-9866	Dell Hardware Limited Warranty Plus On Site Service Initial Year	1	-	-
973-9867	Dell Hardware Limited Warranty Plus On Site Service Extended Year	1	-	-
973-9918	Mission Critical Package: 4-Hour 7x24 On-Site Service with	1	-	-

Emergency Dispatch, Initial Year

973-9919	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	1	-	-
973-9938	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	1	-	-
973-9947	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	1	-	-
989-3439	Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	1	-	-
900-9997	On-Site Installation Declined	1	-	-
909-0259	Dell Proactive Systems Management - Declined - www.dell.com/Proactive	1	-	-
973-2426	Declined Remote Consulting Service	1	-	-
492-BBEI	Power Cord, C20 to C19, PDU Style, 16A, 250V, 2ft (0.6m)	2	-	-
310-9696	Serial I/O Management Cable, for Ethernet Blade Switches	1	-	-
421-5736	No Media Required	1	-	-
321-BBFT	FX2 Half-Width Node Filler Blank	2	-	-
SKU	Description	Qty	Unit Price	Subtotal
	PowerEdge FC630	2	\$9,314.10	\$18,628.20
	Estimated delivery date: Dec. 5, 2017			
	Contract No: WN08AGW			
	Customer Agreement No: 43211500-WSCA-15-ACS			
210-ACWK	PowerEdge FC630 Server Node	2	-	-
329-BCZL	PowerEdge FC630 Motherboard MLK	2	-	-
389-BESB	PowerEdge FC630 Regulatory Label, DAO	2	-	-
461-AADZ	No Trusted Platform Module	2	-	-
406-BBFE	2.5" Backplane with up to 2 Hard Drives and PERC RAID Controller	2	-	-
750-AADI	System ordered as part of Multipack order	2	-	-
338-BJDV	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W) Max Mem 2400MHz	2	-	-
338-BJDW	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W) Max Mem 2400MHz	2	-	-
374-BBHL	DIMM Blanks for System with 2 Processors	2	-	-

412-AAEJ	68MM Heatsink for PowerEdge FC630 Processor 1	2	-	-
412-AAEK	68MM Heatsink for PowerEdge FC630 Processor 2	2	-	-
750-AAFG	68MM Processor Heatsink Shroud for PowerEdge FC630	2	-	-
384-BBDS	Standard Cooling,FC630	2	-	-
370-ACPH	2400MT/s RDIMMs	2	-	-
492-BBQT	PowerEdge FC PCIE Mezzanine Adapter	2	-	-
370-AAIP	Performance Optimized	2	-	-
780-BBKM	RAID 1 for H330/H730/H730P (2 HDDs, SAS/SATA/SSD)	2	-	-
405-AAEU	H730 Controller	2	-	-
385-BBHN	iDRAC8 Express, integrated Dell Remote Access Controller, Express	2	-	-
330-BBCY	No Internal SD Module	2	-	-
384-BBBL	Performance BIOS Settings	2	-	-
631-AACK	No Systems Documentation, No OpenManage DVD Kit	2	-	-
420-6320	No Operating System	2	-	-
421-5736	No Media Required	2	-	-
800-BBDM	UEFI BIOS Boot Mode with GPT Partition	2	-	-
332-1286	US Order	2	-	-
989-3439	Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	2	-	-
997-0181	Dell Hardware Limited Warranty Plus On Site Service	2	-	-
997-0190	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Year	2	-	-
997-0200	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	2	-	-
900-9997	On-Site Installation Declined	2	-	-
542-BBBN	QLogic 57810-k Dual port 10Gb KR CNA Blade Network Daughter Card	2	-	-
370-ACNX	16GB RDIMM, 2400MT/s, Dual Rank, x8 Data Width	36	-	-
400-AMTO	2TB 7.2K RPM NLSAS 12Gbps 512n 2.5in Hot-plug Hard Drive	4	-	-

SKU	Description	Qty	Unit Price	Subtotal
	PowerEdge FN I/O Module, Factory Installed	2	\$1,128.15	\$2,256.30
	Estimated delivery date: Dec. 6, 2017			
	Contract No: WN08AGW			
	Customer Agreement No: 43211500-WSCA-15-ACS			
210-AHBR	Dell PowerEdge FN410T I/O Module, 8x Internal to 4x 10GBASE-T external ports, Factory Installed	2	-	-
634-BFBL	Software, Rights to use Full-Switch Mode, FN I/O Module	2	-	-
807-9776	Dell Hardware Limited Warranty Plus On Site Service	2	-	-
807-9835	ProSupport Mission Critical: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 3 Years	2	-	-
807-9836	ProSupport Mission Critical: 7x24 HW / SW Technical Support and Assistance, 3 Years	2	-	-
989-3439	Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800-945-3355	2	-	-
332-1286	US Order	2	-	-
900-9997	On-Site Installation Declined	2	-	-
			Subtotal:	\$23,064.70
			Shipping:	\$0.00
			Environmental Fees:	\$0.00
			Estimated Tax:	\$0.00
			Total:	\$23,064.70

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If this purchase includes services: in addition to the foregoing applicable terms, the terms of your service contract will apply (Consumer;Commercial). If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - Type A (www.dell.com/AEULA) and use of the Dell-branded system software is subject to the Dell End User License Agreement - Type S (www.dell.com/SEULA).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: Dell Marketing L.P.

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.

Dear Customer,

changes please contact me as soon as possible.

Regards,

Olu Obatusin

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Shipping Group 1

Shipping Contact:	Shipping phone:	Shipping via:	Shipping Address:
SOFTCHOICE ACCTPYBL	(312) 655-9000	Next Day	314 W SUPERIO CHICAGO IL 60654-6697 US

SKU	Description	Qty	
	PowerEdge FX2 - [dellstar_1293] Estimated delivery date: Nov. 29, 2017	2	
210-ABUX	PowerEdge FX2	2	-
321-BBFM	PowerEdge FX2 Chassis for up to 4 Half-Width Nodes	2	-
321-BBFZ	FX2S Chassis Configuration Label	2	-
321-BBGH	PowerEdge FX2S Chassis Configuration with Flexible IO (up to 8 PCIe Slots)	2	-
340-AGKB	PowerEdge FX2 Shipping	2	-
403-BBEQ	SD Storage for Chassis Management Controller	2	-
634-0287	CMC Enterprise for FX2	2	-
542-BBBS	PowerEdge FX2 10Gbe Pass Through Module, Internal 8 ports to External 8 ports	2	-
542-BBBS	PowerEdge FX2 10Gbe Pass Through Module, Internal 8 ports to External 8 ports	2	-
770-BBER	FX2 ReadyRails Sliding Rails	2	-
450-ADTZ	Power Supply, Redundancy Alerting Enabled Configuration	2	-

450-AENU	Dual, Hot-plug, Redundant Power Supply, 2000W, C19/C20 Power Cord Required for Use	2	-
343-BBBW	USER Guide, FX2 Chassis	2	-
332-1286	US Order	2	-
973-9866	Dell Hardware Limited Warranty Plus On Site Service Initial Year	2	-
973-9867	Dell Hardware Limited Warranty Plus On Site Service Extended Year	2	-
973-9918	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, Initial Year	2	-
973-9919	Mission Critical Package: 4-Hour 7x24 On-Site Service with Emergency Dispatch, 2 Year Extended	2	-
973-9938	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	2	-
973-9947	MISSION CRITICAL PACKAGE: Enhanced Services, 3 Year	2	-
989-3439	Thank you choosing Dell ProSupport. For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	2	-
900-9997	On-Site Installation Declined	2	-
909-0259	Dell Proactive Systems Management - Declined - www.dell.com/Proactive	2	-
973-2426	Declined Remote Consulting Service	2	-
310-8513	Power Cord, 220 volt, CEI 23-50to C13, 10 amps, 2 meter, Chilean Market	4	-
421-5736	No Media Required	2	-
321-BBFT	FX2 Half-Width Node Filler Blank	2	-
SKU	Description	Qty	
	PowerEdge FC630 - [dellstar_1369] Estimated delivery date: Nov. 28, 2017	6	
210-ACWK	PowerEdge FC630 Server Node	6	-
329-BCZL	PowerEdge FC630 Motherboard MLK	6	-
389-BESB	PowerEdge FC630 Regulatory Label, DAO	6	-
461-AADZ	No Trusted Platform Module	6	-
406-BBFE	2.5" Backplane with up to 2 Hard Drives and PERC RAID Controller	6	-

750-AAADI	System ordered as part of Multipack order	6	-
338-BJDV	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W) Max Mem 2400MHz	6	-
338-BJDW	Intel Xeon E5-2650 v4 2.2GHz,30M Cache,9.60GT/s QPI,Turbo,HT,12C/24T (105W) Max Mem 2400MHz	6	-
374-BBHL	DIMM Blanks for System with 2 Processors	6	-
412-AAEJ	68MM Heatsink for PowerEdge FC630 Processor 1	6	-
412-AAEK	68MM Heatsink for PowerEdge FC630 Processor 2	6	-
750-AAFG	68MM Processor Heatsink Shroud for PowerEdge FC630	6	-
384-BBDS	Standard Cooling,FC630	6	-
370-ACPH	2400MT/s RDIMMs	6	-
492-BBQT	PowerEdge FC PCIE Mezzanine Adapter	6	-
370-AAIP	Performance Optimized	6	-
780-BBKM	RAID 1 for H330/H730/H730P (2 HDDs, SAS/SATA/SSD)	6	-
405-AAEU	H730 Controller	6	-
385-BBHO	iDRAC8 Enterprise, integrated Dell Remote Access Controller, Enterprise	6	-
330-BBCY	No Internal SD Module	6	-
384-BBBL	Performance BIOS Settings	6	-
631-AACK	No Systems Documentation, No OpenManage DVD Kit	6	-
420-6320	No Operating System	6	-
421-5736	No Media Required	6	-
800-BBDM	UEFI BIOS Boot Mode with GPT Partition	6	-
332-1286	US Order	6	-
989-3439	Thank you choosing Dell ProSupport, For tech support, visit http://www.dell.com/support or call 1-800- 945-3355	6	-
997-0087	ProSupport: Next Business Day Onsite Service After Problem Diagnosis, 3 Year	6	-
997-0096	ProSupport: 7x24 HW / SW Tech Support and Assistance, 3 Year	6	-

997-0181	Dell Hardware Limited Warranty Plus On Site Service	6	-
900-9997	On-Site Installation Declined	6	-
909-0259	Dell Proactive Systems Management - Declined - www.dell.com/Proactive	6	-
973-2426	Declined Remote Consulting Service	6	-
542-BBBN	QLogic 57810-k Dual port 10Gb KR CNA Blade Network Daughter Card	6	-
370-ACNX	16GB RDIMM, 2400MT/s, Dual Rank, x8 Data Width	108	-
400-AMUN	2TB 7.2K RPM SATA 6Gbps 512n 2.5in Hot-plug Hard Drive	12	-

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Softchoice Corporation

314 W Superior St, Ste 400
Chicago, IL, 60654-3538
UNITED STATES

DUNS: 929022028 CAGE Code: 3DI115
Status: Active

Expiration Date: 03/21/2018
Purpose of Registration: All Awards

Entity Overview

Entity Registration Summary

Name: Softchoice Corporation
Business Type: Business or Organization
Last Updated By: James Kman
Registration Status: Active
Activation Date: 03/21/2017
Expiration Date: 03/21/2018

Exclusion Summary

Active Exclusion Records? No



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